

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2011.

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File No. 000-31355

BEACON ENTERPRISE SOLUTIONS GROUP, INC.

(Name of registrant in its charter)

Nevada

(State or other jurisdiction of incorporation or organization)

81-0438093

(I.R.S. Employer Identification No.)

9300 Shelbyville Road, Suite 1020, Louisville, KY 40222

(Address of principal executive offices)

502-657-3500

(Issuer's telephone number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Do not check if a smaller reporting company)

Smaller reporting company

As of February 3, 2012, Beacon Enterprise Solutions Group, Inc. had a total of 37,611,396 shares of common stock issued and outstanding.

Beacon Enterprise Solutions Group, Inc.
FORM 10-Q
For the fiscal three months ended December 31, 2011

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Beacon Enterprise Solutions Group, Inc. and Subsidiaries
Condensed Consolidated Balance Sheets
(all amounts in 000's except share data)

	<u>December 31,</u> <u>2011</u>	<u>September 30,</u> <u>2011</u>
	(unaudited)	
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 2,087	\$ 861
Accounts receivable, net	3,576	3,752
Inventory, net	-	-
Prepaid expenses and other current assets	1,910	1,345
Total current assets	<u>7,573</u>	<u>5,958</u>
Property and equipment, net	283	249
Goodwill	2,792	2,792
Other intangible assets, net	2,841	2,905
Other assets	39	18
Total assets	<u>\$ 13,528</u>	<u>\$ 11,922</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Bridge note - related party	\$ 100	\$ 100
Current portion of long-term debt	136	180
Senior secured notes payable	4,185	2,952
Accounts payable	2,322	3,204
Accrued expenses and other current liabilities	3,085	1,691
Total current liabilities	<u>9,828</u>	<u>8,127</u>
Long-term debt, less current portion	-	24
Deferred tax liability	227	212
Total liabilities	<u>10,055</u>	<u>8,363</u>
Stockholders' equity		
Preferred Stock: \$0.01 par value, 5,000,000 shares authorized, 1,601 and 1,491 shares issued and outstanding at December 31, 2011 and September 30, 2011, respectively, in the following classes:		
Series A convertible preferred stock, \$1,000 stated value, 4,500 shares authorized, 30 shares issued and outstanding at December 31, 2011 and September 30, 2011 respectively, (liquidation preference \$97)	30	30
Series A-1 convertible preferred stock, \$1,000 stated value, 1,000 shares authorized, 311 shares issued and outstanding at December 31, 2011 and September 30, 2011 respectively, (liquidation preference \$481)	311	311
Series B convertible preferred stock, \$1,000 stated value, 4,000 shares authorized, 700 shares issued and outstanding at December 31, 2011 and September 30, 2011 respectively, (liquidation preference \$1,033)	700	700
Series C-1 convertible preferred stock, \$1,500 stated value, 400 shares authorized, 350 issued and outstanding at December 31, 2011 and September 30, 2011, respectively (liquidation preference \$713)	525	525
Series C-2 convertible preferred stock, \$1,500 stated value, 2,000 shares authorized, 100 issued and outstanding at December 31, 2011 and September 30, 2011, respectively (liquidation preference \$193)	150	150
Series C-3 convertible preferred stock, \$1,500 stated value, 110 shares authorized, 107 issued and outstanding at December 31, 2011 (liquidation preference \$200)	160	-
Common stock, \$0.001 par value 70,000,000 shares authorized 37,611,396 shares issued and outstanding at December 31, 2011 and September 30, 2011, respectively.	38	38
Additional paid in capital	38,593	38,342
Accumulated deficit	(37,179)	(36,583)
Accumulated other comprehensive income	145	46
Total stockholders' equity	<u>3,473</u>	<u>3,559</u>
Total liabilities and stockholders' equity	<u>\$ 13,528</u>	<u>\$ 11,922</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

Beacon Enterprise Solutions Group, Inc. and Subsidiaries
Condensed Consolidated Statements of Operations
(Unaudited)
(all amounts in 000's except share and per share data)

	For the Three Months Ended December 31, 2011	For the Three Months Ended December 31, 2010
Net sales	\$ 6,002	\$ 3,974
Cost of goods sold	77	276
Cost of services	3,608	2,523
Total cost of sales and service	3,685	2,799
Gross profit	2,317	1,175
Operating expenses		
Salaries and benefits	1,464	1,675
Selling, general and administrative	782	888
Total operating expenses	2,246	2,563
Income (loss) from operations	71	(1,388)
Other expenses		
Interest expense	(132)	(56)
Effect of foreign currency transaction	(227)	(102)
Amortization of deferred finance fees	(232)	(15)
Other expenses	(15)	(112)
Total other expenses	(606)	(285)
Net loss before income taxes	(535)	(1,673)
Income tax (expense) benefit	(32)	38
Loss from continuing operations	(567)	(1,635)
Income from discontinued operations	-	7,892
Net (loss) income	(567)	6,257
Preferred Stock:		
Contractual dividends	(29)	(19)
Net (loss) income available to common stockholders	\$ (596)	\$ 6,238
Net loss per share to common stockholders - basic and diluted		
Net loss per share from continuing operations	(0.02)	(0.04)
Net income per share from discontinued operations	-	0.21
	\$ (0.02)	\$ 0.17
Weighted average shares outstanding basic and diluted	37,611,396	37,376,396
Other comprehensive income, net of tax		
Net (loss) income	\$ (596)	\$ 6,238
Foreign currency translation adjustment	99	(102)
Comprehensive (loss) income	\$ (497)	\$ 6,136

The accompanying notes are an integral part of these condensed consolidated financial statements.

Beacon Enterprise Solutions Group, Inc. and Subsidiaries
Condensed Consolidated Statement of Stockholders' Equity
(Unaudited)
(all amounts in 000's except share data)

	Series A Convertible Preferred Stock		Series A-1 Convertible Preferred Stock		Series B Convertible Preferred Stock		Series C-1 Convertible Preferred Stock		Series C-2 Convertible Preferred Stock		Series C-3 Convertible Preferred Stock		Common Stock		Additional		Accumulated Other	
	Shares	\$1,000 Stated Value	Shares	\$1,000 Stated Value	Shares	\$1,000 Stated Value	Shares	\$1,000 Stated Value	Shares	\$1,000 Stated Value	Shares	\$1,000 Stated Value	Shares	\$0.001 Par Value	Paid-In Capital	Accumulated Deficit	Comprehensive Income	Total
Balance at September 30, 2011	30	\$ 30	311	\$ 311	700	\$ 700	350	\$ 525	100	\$ 150	-	\$ -	37,611,396	\$ 38	\$ 38,342	\$ (36,583)	\$ 46	\$3,559
Employee stock compensation															182			182
Warrants issued consulting agreements															5			5
Amortization of market value of Common stock vested for investor relations agreement															48			48
Amortization of non- employee stock options issued for performance of services															16			16
Preferred Stock issued in private placement									107	160								160
Preferred Stock contractual dividends																	(29)	(29)
Net loss																	(567)	(567)
Net change in accumulated other comprehensive income																		99
Balance at December 31, 2011	30	\$ 30	311	\$ 311	700	\$ 700	350	\$ 525	100	\$ 150	107	\$ 160	37,611,396	\$ 38	\$ 38,593	\$ (37,179)	\$ 145	\$3,473

The accompanying notes are an integral part of these condensed consolidated financial statements.

Beacon Enterprise Solutions Group, Inc. and Subsidiaries
Condensed Consolidated Statements of Cash Flows
(Unaudited)
(all amounts in 000's)

	For the Three Months Ended December 31, 2011	For the Three Months Ended December 31, 2010
CASH FLOWS FROM OPERATING ACTIVITIES		
Net loss	\$ (567)	\$ (1,635)
Adjustments to reconcile net income (loss) to net cash used in operating activities:		
Provision for obsolete inventory	(5)	15
Provision for doubtful accounts	1	37
Depreciation and amortization	112	132
Non-cash interest	-	26
Share based payments	251	276
Amortization of deferred finance fees	232	15
Amortization of debt discount	48	-
Change in deferred tax liability	15	15
Changes in operating assets and liabilities:		
Accounts receivable	83	193
Inventory	5	16
Prepaid expenses and other assets	(219)	(100)
Accounts payable	(812)	(575)
Accrued expenses and other current liabilities	1,380	1,029
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	524	(556)
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital expenditures	(85)	(35)
NET CASH USED IN INVESTING ACTIVITIES	(85)	(35)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from issuance of senior secured notes payable, net of offering costs	3,260	1,377
Proceeds from non-current line of credit - related party	-	310
Proceeds from sale of preferred stock, net of offering costs	160	-
Payments on non-current line of credit - related party	-	(940)
Payments on senior secured notes payable	(2,707)	-
Payments of notes payable	(67)	(385)
NET CASH PROVIDED BY FINANCING ACTIVITIES	646	362
Effect of exchange rate changes on cash and cash equivalents	141	91
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	1,226	(138)
CASH AND CASH EQUIVALENTS - BEGINNING OF PERIOD	861	246
CASH AND CASH EQUIVALENTS - END OF PERIOD	\$ 2,087	\$ 108
Supplemental disclosures		
Cash paid for:		
Interest	\$ 84	\$ 31
Income taxes	\$ -	\$ -
Non-cash investing and financing activities:		
Accrued dividends	\$ 29	\$ 19

The accompanying notes are an integral part of these condensed consolidated financial statements.

BEACON ENTERPRISE SOLUTIONS GROUP, INC.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Amounts in thousands, except share and per share data)

NOTE 1 — BASIS OF PRESENTATION, DESCRIPTION OF BUSINESS, LIQUIDITY AND CAPITAL RESOURCES

The condensed consolidated financial statements include the accounts of Beacon Enterprise Solutions Group, Inc., a Nevada corporation and its wholly-owned subsidiaries including BESG Ireland Ltd. and Beacon Solutions S.R.O, collectively referred to as “Beacon” or the “Company”. Datacenter Contractors AG (formerly Beacon Solutions AG) acquired on July 29, 2009 and discontinued as of June 30, 2010, has been deconsolidated as of December 14, 2010 due to the cessation of the Company’s controlling financial interest in the subsidiary. All significant intercompany accounts and transactions have been eliminated in consolidation.

The accompanying unaudited condensed consolidated financial statements for the three months ended December 31, 2011 have been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) for interim financial information and pursuant to the instructions to Form 10-Q and Article 8 of Regulation S-X of the Securities and Exchange Commission (“SEC”) and on the same basis as the annual audited consolidated financial statements. The unaudited Condensed Consolidated Balance Sheet as of December 31, 2011, and Condensed Consolidated Statement of Operations, and Condensed Consolidated Statements of Cash Flows and Stockholders’ Equity for the three months ended December 31, 2011 are unaudited, but include all adjustments, consisting only of normal recurring adjustments, which Beacon considers necessary for a fair presentation of the financial position, operating results and cash flows for the periods presented. The results for the three months ended December 31, 2011 are not necessarily indicative of results to be expected for the year ending September 30, 2012 or for any future interim period. The accompanying condensed consolidated financial statements should be read in conjunction with Beacon’s consolidated financial statements and notes thereto included in Beacon’s Annual Report on Form 10-K, which was filed with the SEC on December 12, 2011.

Beacon provides international telecommunications and information technology systems (ITS) infrastructure services, encompassing a comprehensive suite of consulting, design, installation, and infrastructure management offerings. Beacon’s portfolio of infrastructure services spans all professional and construction requirements for design, build and management of telecommunications, network and technology systems infrastructure. Professional services offered include consulting, engineering, program management, project management, construction services and infrastructure management services. Beacon offers these services under either a comprehensive contract option or unbundled to the Company’s global and regional clients.

Liquidity and Capital Resources

For the three months ended December 31, 2011, the Company generated a net loss of \$567, which included non-cash expenses aggregating \$654. Cash provided by continuing operations amounted to \$524 for the three months ended December 31, 2011. The Company’s accumulated deficit amounted to \$37,179, with cash and cash equivalents of \$2,087 and a working capital deficit of \$2,255.

On October 6, 2011, the Company initiated a private placement of up to \$4,500 of 12 month Senior Secured Notes (“Notes”). The Notes bear interest at 13% APR. Net proceeds were used to repay and replace previously existing Senior Secured Bank Notes totaling approximately \$3,000 and for additional working capital. The Placement will expire on the sooner of (a) March 1, 2012 if the Minimum has not been met or (b) the date that the Maximum has been raised. As of December 31, 2011, the Company has raised net proceeds of \$3,260 (gross proceeds of \$3,892 less costs of \$632). See Note 4.

On October 14, 2011, the Company raised \$160 in cash proceeds from the sales 107 units of Series C-3 Convertible Preferred Stock. See Note 7.

Based on the recent progress the Company has made in the execution of its business plan, cash received from the aforementioned private placements and funds that the Company expects to generate from operations, and other alternative financing strategies if needed, will enable it to operate the Company's business and repay debt obligations as they become due through December 31, 2012. However, the Company may require additional capital in order to execute its business plan. If the Company is unable to raise additional capital, or encounter unforeseen circumstances that place constraints on its capital resources, the Company will be required to take various measures to conserve liquidity, which could include, but not necessarily be limited to, curtailing its business development activities, suspending the pursuit of the Company's business plan, controlling overhead expenses and look to extend certain obligations. The Company cannot provide any assurance that it will raise additional capital. The Company has not secured any commitments for new financing at this time, nor can it provide any assurance that new financing will be available to the Company on acceptable terms, if at all.

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Use of Estimates

The preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of net sales and expenses during the reporting period. Actual results could differ from those estimates. These estimates and assumptions include valuing equity securities and derivative financial instruments in financing transactions and in share based payment arrangements, accounts receivable reserves, inventory reserves, deferred taxes and related valuation allowances, and estimating the fair values of long lived assets to assess whether impairment charges may be necessary. Certain of the Company's estimates, including accounts receivable and inventory reserves and the carrying amounts of intangible assets could be affected by external conditions including those unique to the Company's industry and general economic conditions. It is reasonably possible that these external factors could have an effect on the Company's estimates that could cause actual results to differ from the Company's estimates. The Company re-evaluates all of its accounting estimates at least quarterly based on these conditions and record adjustments, when necessary.

Reclassifications

Certain amounts in the prior financial statements have been reclassified to conform to the current period presentation.

Concentrations of Credit Risk

For the three months ended December 31, 2011 and 2010, respectively the Company's largest customer accounted for approximately 80% and 61% of total sales. This customer had an accounts receivable balance of \$3,236, as of December 31, 2011. Although the Company expects to have a high degree of customer concentration, its customer engagements are typically covered by multi-year contracts or master service agreements under which have been operating for a number of years. In addition, current economic conditions could harm the liquidity of and/or financial position of the Company's customers or suppliers, which could in turn cause such parties to fail to meet their contractual or other obligations to the Company.

The Company maintains deposits in financial institutions which are insured by the Federal Deposit Insurance Corporation ("FDIC"). At various times, the Company has deposits in this financial institution in excess of the amount insured by the FDIC.

Accounts Receivable

Accounts receivable of \$4,883 and \$5,117 as of December 31, 2011 and September 30, 2011, respectively include customer billings on invoices issued after the service is rendered or the sale earned. Credit is extended based on an evaluation of customer financial condition and advance payment is required for some of the Company's services.

The Company establishes an allowance for doubtful accounts based on the Company's best estimate of the amount of potential credit losses based on specific customer information and historical experience. Changes in economic conditions might result in changes to the estimated allowance. The allowance for doubtful accounts amounted to \$1,307 and \$1,365 as of December 31, 2011 and September 30, 2011, respectively.

Inventory

Inventory consists of parts and system components of \$65 and \$70 as of December 31, 2011 and September 30, 2011, respectively, and is stated at the lower of cost (first-in, first-out method) or market. In the case of slow moving items, the Company calculates a reserve for obsolescence to reflect a reduced marketability for the items. The actual percentage reserved will depend on the total quantity on hand, its sales history, and expected near term sales prospects. The reserve for obsolescence amounted to \$65 and \$70 as of December 31, 2011 and September 30, 2011, respectively.

Income Taxes

Deferred tax liabilities represent the difference between the financial reporting and income tax bases of tax deductible goodwill, which is an asset with an indefinite life and therefore cannot be used to offset net deferred tax assets for purposes of establishing a valuation allowance.

Net Loss Per Share

Basic net loss per share is computed by dividing net income or loss per share available to common stockholders by the weighted average shares of common stock outstanding for the periods presented. Diluted net income per share reflects the potential dilution that could occur if securities or other instruments to issue common stock were exercised or converted into common stock. Potentially dilutive securities, consisting of options and warrants, are excluded from the calculation of diluted per share data when they have an anti-dilutive effect or their per share exercise price is greater than the average market price of common stock during the periods presented. The computation of net income (loss) available to common stockholders per share for the three months ended December 31, 2011 and 2010, respectively, excludes potentially dilutive securities because their inclusion would be anti-dilutive.

Shares of common stock issuable upon conversion or exercise of potentially dilutive securities as of December 31, 2011 and 2010 are as follows:

	2011			2010		
	<u>Stock Options and Warrants</u>	<u>Common Stock Equivalents</u>	<u>Total Common Stock Equivalents</u>	<u>Stock Options and Warrants</u>	<u>Common Stock Equivalents</u>	<u>Total Common Stock Equivalents</u>
Series A Convertible Preferred Stock with Warrants	20,131	40,263	60,394	20,131	40,263	60,394
Series A-1 Convertible Preferred Stock with Warrants	207,260	414,518	621,778	207,260	414,518	621,778
Series B Convertible Preferred Stock with Warrants	350,000	875,000	1,225,000	350,000	875,000	1,225,000
Series C Convertible Preferred Stock with Warrants	557,000	1,114,000	1,671,000	-	-	-
Common Stock Offering Warrants	2,807,322	-	2,807,322	2,807,322	-	2,807,322
Placement Agent Warrants	2,973,052	-	2,973,052	2,847,497	-	2,847,497
Affiliate Warrants	55,583	-	55,583	55,583	-	55,583
Bridge Financing	285,500	166,667	452,167	285,500	166,667	452,167
Convertible Notes Payable Warrants	50,000	-	50,000	50,000	-	50,000
Senior Secured Notes Payable Warrants	449,999	-	449,999	232,664	-	232,664
Compensatory Warrants	300,000	-	300,000	300,000	-	300,000
Bonding Warrants	33,120	-	33,120	-	-	-
Equity Financing Arrangements Warrants	881,662	-	881,662	791,662	-	791,662
Consulting Warrants	2,500,000	-	2,500,000	2,500,000	-	2,500,000
Employee Stock Options	4,140,513	-	4,140,513	4,193,648	-	4,193,648
Non-Employee Stock Options	275,000	-	275,000	250,000	-	250,000
	<u>15,886,142</u>	<u>2,610,448</u>	<u>18,496,590</u>	<u>14,891,267</u>	<u>1,496,448</u>	<u>16,387,715</u>

Recently Adopted Accounting Pronouncements

In September 2011, the Financial Accounting Standards Board (FASB) issued ASU No.2011-08, "Intangibles – Goodwill and Other (Topic 350): Testing for Goodwill Impairment" which permits an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in Topic 350. The amendments in this update are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. The Company has elected early adoption with no significant impact on the Company's consolidated financial statements.

In December 2011, the FASB issued ASU No. 2011-12, "Comprehensive Income (Topic 220): Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05" which indefinitely defers the requirement in ASU No. 2011-05 to present reclassification adjustments out of accumulated other comprehensive income by component in both the statement in which net income is presented and the statement in which other comprehensive income is presented. During the deferral period, the existing requirements in U.S. GAAP for the presentation of reclassification adjustments must continue to be followed. These standards will be effective for the Company's fiscal quarter beginning June 1, 2012 with retrospective application required. As these standards impact presentation requirements only, the adoption of this guidance is not expected to have a material impact on the Company's Condensed Consolidated Financial Statements.

NOTE 3 — ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES

Accrued expenses and other current liabilities consist of the following:

	As of December 31, 2011	As of September 30, 2010
Service delivery	\$ 1,371	\$ 568
Compensation related	592	334
Customer Deposits	427	88
Dividends	276	247
Interest	39	39
Other	380	415
	<u>\$ 3,085</u>	<u>\$ 1,691</u>

NOTE 4 — NOTES PAYABLE AND LINE OF CREDIT – RELATED PARTY

Notes Payable

On October 6, 2011, the Company initiated a private placement (the “Placement”) of up to \$4,500 of 12 month Senior Secured Notes (“Notes”) bearing interest at 13%APR due on various dates through November 30, 2012. Net proceeds have been used to repay and replace an existing Senior Secured Bank Note totaling approximately \$3,000 and will also be used for additional working capital. The Placement will expire on the sooner of March 1, 2012, or when the Maximum was attained. The notes are secured by all business assets of the Company, as defined. As of December 31, 2011, the Company has issued \$3,892 of notes. The Company incurred financing fees of \$632 which have been recognized as deferred financing fees as part of Prepaid Expenses and Other Current Assets and are being amortized ratably over the life of the debt.

Line of Credit – Related Party

On August 17, 2010, the Company entered into a long term line of credit facility, with an initial term of up to 18 months, with one of its directors for \$4,000. The facility had an annual interest rate of 7.73% on any outstanding balance. Additionally, 15,000 warrants, with a five year term at \$1.00 per share, per month will be paid for each month the facility is outstanding. On August 12, 2011, the Company modified this agreement, extending the term another 24 months, and reducing the credit facility to \$2,000, with an annual interest rate of 7.75% on any outstanding balance. On October 26, 2011, the Company terminated the line of credit facility.

NOTE 5 — RELATED PARTY TRANSACTIONS

The Company has obtained insurance through an agency owned by one of its founding stockholders/directors. Insurance expense of \$25 and \$31 was paid to the agency for the three months ended December 31, 2011 and 2010, respectively.

NOTE 6 — COMMITMENTS AND CONTINGENCIES

Litigation

During the year ended September 30, 2011, Beacon was named a party in a lawsuit filed in Swiss court, seeking approximately \$232 of unpaid liabilities incurred in connection with the discontinued Datacenter Contractors AG (“DC”, formerly “Beacon Solutions AG”) subsidiary. Although the outcome of this matter cannot be predicted at this time, a motion to dismiss was filed in commercial court and the Company’s counsel has advised that its basis for procedural arguments is strong. As such no provision has been made as of December 31, 2011 related to this action, as the Company believes that the ultimate disposition of this matter will not have a material adverse effect on the Company’s financial position or results of operations.

Engagement for Advisory Services

On January 1, 2009, we entered into a three year advisory agreement with a stockholder, whereby the party will provide corporate finance and business strategy advisory services pertaining to Beacon’s business affairs in the areas of business combinations, financing, etc. This agreement was subsequently extended to a total of 5 years in April 2010. We recorded \$15 and \$9 of professional fees expense under this agreement for the three months ended December 31, 2011 and 2010, respectively.

Employment Agreement

The Company entered into an employment agreement with the Principal Financial Officer detailing total compensation and including a provision for a payout equal to six month's pay, at the then current salary, in the event a change of control occurs. Additionally, the agreement provides a grant of options to purchase 25,000 shares of common stock, with a fair value of \$6, at an exercise price of \$1.00 per share granted on October 1, 2011 and vesting in equal amounts over a three year period on the anniversary of the grant.

Operating Leases

The Company has entered into operating leases for office facilities in Louisville, KY, Columbus, OH, Cincinnati, OH, and Prague, Czech Republic. Rent expense for the three months ended December 31, 2011 and 2010, respectively amounted to \$58 and \$50. A summary of the minimum lease payments due on these operating leases, exclusive of the Company's share of operating expenses and other costs, is as follows:

For the Year ended September 30,	
2012 (remaining)	\$ 187
2013	240
2014	240
2015	223
2016	114
	<u>\$ 1,004</u>

NOTE 7 — STOCKHOLDERS' EQUITY

Preferred Stock

On October 14, 2011 Beacon completed a private placement of 107 units (the "Series C-3 Units"), at a purchase price of \$2 per Series C-3 Unit. Each Series C-3 Unit is comprised of (i) one (1) share of \$1.5 Stated Value Series C-3 Convertible Preferred Stock (with each share having 125% nonparticipating liquidation preference, bearing cumulative dividends at a rate of 6% per annum payable quarterly in cash or additional Preferred Stock at the company's option (but subordinate to the rights of the previously issued series of preferred stock) and convertible at the holder's discretion into 2,000 shares of the Company's Common Stock, at a conversion price of \$0.45, and (ii) a five (5) year warrant to purchase 1,000 shares of its Common Stock (each, an "Investor Warrant") at a purchase price of \$0.45 per share (collectively the "Series C-3 Offering"). Total proceeds from the placement was \$160.

For services performed in connection with Series C-3 private placements, Beacon issued 35,555 five year placement agent warrants with an exercise price of \$0.45. Using the Black Scholes pricing model, the Company determined the fair value of the warrants to be \$5.

The Company evaluated the conversion options embedded in the preferred stock securities to determine (in accordance with ASC 815) whether they should be bifurcated from their host instruments and accounted for as separate derivative financial instruments. The Company determined the risks and rewards of the common shares underlying the conversion feature are clearly and closely related to those of the host instrument. Accordingly, the conversion features are being accounted for as embedded conversion options.

The Company applies the classification and measurement principles enumerated in ASC 815 with respect to accounting for its issuances of the preferred stock. The Company is required, under Nevada law, to obtain the approval of its Board of Directors in order to effectuate a merger, consolidation or similar event resulting in a more than 50% change in control or a sale of all or substantially all of its assets.

The Company evaluates convertible preferred stock at each reporting date for appropriate balance sheet classification.

Preferred Stock Dividends

Each share of preferred stock has voting rights equal to the equivalent number of common shares into which it is convertible. The holders of the Series A and Series A-1 are entitled to receive contractual cumulative dividends in preference to any dividend on the common stock at the rate of 10% per annum on the initial investment amount commencing on the date of issue. The holders of the Series B, C-1, C-2 and C-3 are entitled to receive contractual cumulative dividends in preference to any dividend on the common stock (but subject to the rights of the previously issued series of preferred stock) at the rate of 6% per annum on the initial investment amount commencing on the date of issue. Such dividends are payable on January 1, April 1, July 1 and October 1 of each year. Dividends accrued but unpaid as December 31, 2011, are \$48, \$74, \$126, \$24, \$5 and \$0 for Series A, A-1, B, C-1, C-2 and C-3 respectively.

Stock Options and Other Equity Compensation Plans

During the three months ended December 31, 2011, the Company's Board of Directors authorized the grant of employee stock options to purchase an aggregate of 1,210,000 shares of common stock. The options have ten year terms with vesting periods ranging from 1 to 3 years. The Company calculated the \$288 fair value of the options using the Black-Scholes option pricing model with the assumptions shown below:

	For the Three Months Ended December 31, 2011
Stock Price	\$ 0.25
Expected Life (range)	5.50 - 6.50
Volatility	167%
Risk-free interest rate	1.06%
Dividend Yield	0%
Fair value of options	0.23

The Company recognized \$182 and \$179 of non-cash share-based employee compensation expenses as follows for the three months ended December 31, 2011 and 2010, respectively.

A summary of the status of the Company's stock option plan and the changes during the three months ended December 31, 2011, is presented in the table below:

	<u>Number Of Options</u>	<u>Weighted Average Exercise Price</u>	<u>Weighted Average Remaining Contractual Life</u>	<u>Aggregate Intrinsic Value</u>
Options Outstanding at October 1, 2011	3,684,696	\$ 1.19		
Granted	1,235,000	0.23		
Forfeited	(504,183)	(0.75)		
Options Outstanding at December 31, 2011	<u>4,415,513</u>	<u>0.67</u>	<u>8.35</u>	<u>\$ -</u>
Exercisable, December 31, 2011	<u>1,768,333</u>	<u>\$ 1.24</u>	<u>7.64</u>	<u>\$ -</u>

As of December 31, 2011, there was \$769 in unamortized share-based compensation cost. This cost is expected to be recognized over the remaining weighted average vesting period of approximately 4 years.

NOTE 8 — Segment Reporting

In accordance with ASC 280 "Segment Reporting," the Company's operating segments are those components of its business for which separate and discrete financial information is available and is used by the Company's chief operating decision makers, or decision-making group, in making decisions on how the Company allocates resources and assesses performance.

In accordance with ASC 280, the Company's operating segments are divided into Professional Services, Project Services and Other and are further divided by North American and International units. Previously, the Company reported segments as North America and Europe but as the Company has grown and begun to manage operations more discretely, additional segment data is utilized to manage the business.

Professional Services represents design, engineering, project management and other higher end services which typically deliver higher gross margins. Project Services represents the Company's ITS construction management and contracted services operations. These engagements tend to be shorter in duration with lower gross margins. The remaining Other segment represents corporate, administrative, sales and other shared functions that are essential for the Company's operations but do not directly deliver revenue delivering services.

The accounting policies of the segments are the same as those described in the "Summary of Significant Accounting Policies." Segment data includes net sales, operating profitability, and total assets by segment for the three months ended December 31, 2011 are as follows:

North America	Professional Services	Project Services	Other	Total
Net sales	\$ 677	\$ 2,880	\$ (97)	\$ 3,460
Income (loss) from operations	245	813	(1,156)	(98)
Depreciation and amortization	-	-	102	102
Net income (loss)	245	813	(1,535)	(477)
Assets	-	-	9,823	9,823
Capital expenditures	-	-	72	72

International	Professional Services	Project Services	Other	Total
Net sales	\$ 1,855	\$ 687	\$ -	\$ 2,542
Income (loss) from operations	853	109	(793)	169
Depreciation and amortization	-	-	10	10
Net income (loss)	853	109	(1,052)	(90)
Assets	-	-	3,705	3,705
Capital expenditures	-	-	13	13

NOTE 9 — SUBSEQUENT EVENTS

As of January 6, 2012, the Company raised additional net proceeds of \$30 (gross proceeds of \$35 less costs of \$5) from the private placement of Senior Secured Notes.

Management has evaluated all subsequent events or transactions occurring through the date the financial statements were issued.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Beacon Enterprise Solutions Group, Inc. and subsidiaries (collectively the "Company") is a provider of international telecommunications and technology systems infrastructure services, encompassing a comprehensive suite of consulting, design, installation, and infrastructure management offerings. Beacon's portfolio of infrastructure services spans all professional and construction requirements for design, build and management of telecommunications, network and technology systems infrastructure. Professional services offered include consulting, engineering, program management, project management, construction services and infrastructure management services. Beacon offers these services under a comprehensive contract vehicle or unbundled to some global and regional clients. Beacon also offers special services in support of qualified projects in the smart buildings/campuses/cities and data center verticals. In this report, the terms "Company," "Beacon," "we," "us" or "our" mean Beacon Enterprise Solutions Group, Inc. and all subsidiaries included in our consolidated financial statements.

Cautionary Statements — Forward Outlook and Risks

Certain statements contained in this quarterly report on Form 10-Q, including, without limitation, statements containing the words "believes," "anticipates," "intends," "expects," "assumes," "trends" and similar expressions, constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based upon the Company's current plans, expectations and projections about future events. However, such statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. These factors include, among others, the following:

- general economic and business conditions that may affect demand for our services and products and the ability of our customers to pay for such services and products;
- effects of competition in the markets in which the Company operates;
- liability and other claims asserted against the Company;
- ability to attract and retain qualified personnel;
- availability and terms of capital;
- loss of significant contracts or reduction in revenue associated with major customers;
- business disruption due to natural disasters or terrorist acts;
- changes in, or failure to comply with, existing governmental regulations; and

For a detailed discussion of these and other factors that could cause the Company's actual results to differ materially from the results contemplated by the forward-looking statements, please refer to Item 1A "Risk Factors" in the Company's Current Report on Form 10-K filed on December 12, 2011. The reader is encouraged to review the risk factors set forth therein. The reader should not place undue reliance on forward-looking statements, which speak only as of the date of this report. Except as required by law, the Company assumes no responsibility for updating forward-looking statements to reflect unforeseen or other events after the date of this report.

Organic Growth Strategy

With respect to our plans to increase net sales organically, we have identified, and are currently pursuing, several significant strategies including:

- Strengthening existing customer relationships to ensure we are their partner for all design, implementation and management of ITS infrastructure solutions.
- Add additional major account sales resources to facilitate the introduction of Fortune 1000, Global 2000 and qualifying multi-national firms. We refer to these current and future clients as Fortune 10000.

Continued expansion of the a la carte services offered to existing major national, multi-national and global clients who have not already signed an infrastructure managed services agreement.

Results of Operations

For the three months ended December 31, 2011 and 2010

The following tables set forth items in the Company's unaudited condensed financial statements by reporting segment:

North American Operations

	2011					
	Professional Services		Project Services		Other	Total North America
Net Sales	\$ 677	100%	\$ 2,880	100%	\$ (97)	\$ 3,460 100%
Cost of materials sold	-		62		-	62
Cost of services	318	47%	1,867	65%	(97)	2,088 60%
Gross profit	359	53%	951	33%	-	1,310 38%
Operating expense						
Salaries and benefits	50	7%	130	5%	1,122	1,302 38%
Selling, general and administrative	64	9%	8	0%	553	625 18%
Intercompany services	-		-		(519)	(519)
Income (loss) from operations	245	36%	813	28%	(1,156)	(98) -3%

	2010					
	Professional Services		Project Services		Other	Total North America
Net Sales	\$ 865	100%	\$ 1,845	100%	\$ -	\$ 2,710 100%
Cost of materials sold	4		272		-	276
Cost of services	420	49%	1,059	57%	-	1,479 55%
Gross profit	441	51%	514	28%	-	955 35%
Operating expense						
Salaries and benefits	61	7%	281	15%	1,218	1,560 58%
Selling, general and administrative	63	7%	99	5%	644	806 30%
Intercompany services	-		-		(727)	(727)
Income (loss) from operations	317	37%	134	7%	(1,135)	(684) -25%

Overall Net sales from our North American operations for the three months ended December 31, 2011 increased by 27% from the same period a year ago with the growth attributable to gains in the Project Services segment. This growth is reflective of market conditions whereas some customers are breaking larger projects into smaller discrete opportunities that attain short term objectives but doesn't necessarily address enterprise wide issues; which would normally be addressed in our Professional Services segment. Intercompany services revenue and cost was eliminated in the Other segment during the period.

	2011				2010			
	Professional Services	Project Services	Other	Total North America	Professional Services	Project Services	Other	Total North America
Cost of services								
Direct labor	105	150	-	255	205	264	-	469
Subcontractor	185	1,630	-	1,815	142	742	-	884
Project expenses	28	87	-	115	73	53	-	126
Intercompany Services	-	-	(97)	(97)	-	-	-	-
Total cost of services	318	1,867	(97)	2,088	420	1,059	-	1,479

Cost of services sold increased by 41% for the three months ended December 31, 2011 compared to the same period in 2010 as a result of the continued shift in our business model whereby we utilize subcontractors to perform a larger portion of our service delivery as opposed to internal resources. This change in business model was also the source of the reduction in our cost of materials and direct labor expenses in 2011 compared to the same period in 2010. Additionally, service product mix and optimization of resources/subcontractors enabled the Company to increase gross margins over prior year.

Salaries and benefits decreased over prior year reflecting a right-sizing of our administrative operations.

	2011				2010			
	Professional Services	Project Services	Other	Total North America	Professional Services	Project Services	Other	Total North America
Selling, general and administrative								
Travel	26	8	70	104	9	8	45	62
Depreciation & Amortization	-	-	102	102	-	-	122	122
Office related	23	-	76	99	31	38	44	113
Professional fees	-	-	54	54	-	-	149	149
Outside services	-	-	49	49	-	-	10	10
Other administrative services	15	-	202	217	23	53	274	350
Total Selling, general & administrative	64	8	553	625	63	99	644	806

Selling, general and administrative (SG&A) expenses are primarily recorded in the Other segment and represent costs from corporate, customer service, sales and other shared services areas. For the three months ended December 31, 2011 SG&A expenses decreased by 23% as a result of continued management and review of operations and cost structure.

European Operations

	2011					2010			
	Professional Services	Project Services	Other	Total International		Professional Services	Project Services	Other	Total International
Net Sales	\$ 1,855	100%	\$ 687	100%	\$ -	\$ 2,542	100%		
Cost of materials sold	15	1%	-	0%	-	15	1%		
Cost of services	950	51%	570	83%	-	1,520	60%		
Gross profit	890	48%	117	17%	-	1,007	40%		
Operating expense									
Salaries and benefits	31	2%	-	0%	131	162	6%		
Selling, general and administrative	6	0%	8	1%	143	157	6%		
Intercompany services	-	-	-	-	519	519	-		
Income (loss) from operations	853	46%	109	16%	(793)	169	7%		

	2011					2010			
	Professional Services	Project Services	Other	Total International		Professional Services	Project Services	Other	Total International
Net Sales	\$ 479	100%	\$ 785	100%	\$ -	\$ 1,264	100%		
Cost of materials sold	-	-	-	-	-	-	-		
Cost of services	326	68%	718	91%	-	1,044	83%		
Gross profit	152	32%	68	9%	-	220	17%		
Operating expense									
Salaries and benefits	71	15%	-	0%	44	115	9%		
Selling, general and administrative	17	4%	-	0%	65	82	6%		
Intercompany services	-	-	-	-	727	727	-		
Income (loss) from operations	64	13%	68	9%	(836)	(704)	-56%		

Net sales from European operations for the three months ended December 31, 2011 increased over the same period in 2010 lead by several larger enterprise engagements - site surveys, assessments, etc. - in the Professional Services segments.

	2011				2010			
	Professional Services	Project Services	Other	Total International	Professional Services	Project Services	Other	Total International
Cost of services								
Direct labor	55	-	-	55	73	-	-	73
Subcontractor	872	570	-	1,442	184	668	-	852
Project expenses	24	-	-	24	69	49	-	118
Total cost of services	951	570	-	1,520	326	718	-	1,044

The increase in cost of services sold primarily reflects the increased net sales in the International segment for the three months ended December 31, 2011 versus the same period from a year ago with margin gains illustrating the maturing of our subcontractor business model and overall operations. The service product mix, weighted heavily toward Professional Services attributes to increased margins over prior year as this segment typically consists of higher margin services.

Increased salaries and benefits for the three months ending December 31, 2011 over 2010 reflect our increased investment in personnel in our International operations.

	2011				2010			
	Professional Services	Project Services	Other	Total International	Professional Services	Project Services	Other	Total International
Selling, general & administrative								
Travel	4	-	11	15	8	-	3	11
Depreciation & Amortization	-	-	10	10	-	-	5	5
Office related	-	-	52	52	-	-	25	25
Professional fees	-	-	25	25	-	-	21	21
Outside services	-	7	13	20	-	-	4	4
Other administrative services	2	1	32	35	9	-	7	16
Total Selling, general & administrative	6	8	143	157	17	-	65	82

Selling, general and administrative (SG&A) expenses are primarily recorded in the Other segment and represent costs from corporate and other shared services areas, for the three months ended December 31, 2011 SG&A expenses increased, primarily related to facilities and infrastructure, to reflect expansion and investment in the International operations as the business continues maturing.

The Company expects net sales for both segments to continue trending above prior year results with gross margins being consistent to those achieved in the three months ended December 31, 2011.

Liquidity and Capital Resources

For the three months ended December 31, 2011, the Company generated a net loss of \$567, which included non-cash expenses aggregating \$654. Cash provided by continuing operations amounted to \$524 for the three months ended December 31, 2011. The Company's accumulated deficit amounted to \$37,179, with cash and cash equivalents of \$2,087 and a working capital deficit of \$2,255.

On October 6, 2011, Beacon initiated a private placement of up to \$4,500 of 12 month Senior Secured Notes ("Notes"). The Notes bear interest at 13% APR. Net proceeds were used to repay and replace previously existing Senior Secured Bank Notes totaling approximately \$3,000 and for additional working capital. The Placement will expire on the sooner of (a) March 1, 2012 if the Minimum has not been met or (b) the date that the Maximum has been raised. As of December 31, 2011, we have raised net proceeds of \$3,260 (gross proceeds of \$3,892 less costs of \$632). See Note 4.

On October 14, 2011, the Company raised \$160 in cash proceeds from the sales 107 units of Series C-3 Convertible Preferred Stock. See Note 7.

Based on the recent progress the Company has made in the execution of its business plan, cash received from the aforementioned private placements and funds that the Company expects to generate from operations, and other alternative financing strategies if needed, will enable it to operate the Company's business and repay debt obligations as they become due through December 31, 2012. However, the Company may require additional capital in order to execute its business plan. If the Company is unable to raise additional capital, or encounter unforeseen circumstances that place constraints on its capital resources, the Company will be required to take various measures to conserve liquidity, which could include, but not necessarily be limited to, curtailing its business development activities, suspending the pursuit of the Company's business plan, controlling overhead expenses and look to extend certain obligations. The Company cannot provide any assurance that it will raise additional capital. The Company has not secured any commitments for new financing at this time, nor can it provide any assurance that new financing will be available to the Company on acceptable terms, if at all.

Dividends on Series A and A-1 Preferred Stock are payable quarterly at an annual rate of 10% and Series B, C-1 and C-2 Preferred Stock are payable quarterly at an annual rate of 6% in cash or the issuance of additional shares of Preferred Stock, at our option for Series A, A-1, B and C-2. Series C-1 is payable in cash or additional stock at the holders discretion. If we were to fund dividends accruing during the year ending September 30, 2011 in cash, the total obligation would be \$276 based on the number of shares of preferred Stock outstanding as of December 31, 2011.

We currently anticipate the cash requirements for capital expenditures, operating lease commitments and working capital will likely be funded with our existing fund sources and cash provided from operating activities. In the aggregate, total capital expenditures are not expected to be significant for the year ended September 30, 2012 and could be curtailed should we experience a shortfall in expected financing.

Off-Balance Sheet Arrangements

We have operating lease commitments for real estate used for office and warehouse space.

Concentrations of Credit Risk

For the three months ended December 31, 2011 and 2010, respectively our largest customer accounted for approximately 80% and 61% of total sales. Although we expect to have a high degree of customer concentration, our customer engagements are typically covered by multi-year contracts or master service agreements under which we have been operating for a number of years. In addition, current economic conditions could harm the liquidity of and/or financial position of our customers or suppliers, which could in turn cause such parties to fail to meet their contractual or other obligations to us.

The Company maintains deposits in financial institutions which are insured by the Federal Deposit Insurance Corporation ("FDIC"). At various times, the Company has deposits in this financial institution in excess of the amount insured by the FDIC.

Employees

Beacon currently employs approximately 78 people in the Columbus, OH, Louisville, KY, Raritan, NJ, Cincinnati, OH and Prague, Czech Republic.

Recent Accounting Pronouncements

See Note 2 to our condensed consolidated financial statements included in this document.

Certain Relationships and Related Party Transactions

The Company has obtained insurance through an agency owned by one of its founding stockholders/directors. Insurance expense of \$25 and \$31 was paid to the agency for the three months ended December 31, 2011 and 2010, respectively.

Filing Status

Beacon Enterprise Solutions Group, Inc., a Nevada corporation has in the past filed reports with the SEC and will continue to do so as Beacon. You can read and copy any materials we file with the SEC at its Public Reference Room at 450 Fifth Street, NW, Washington, DC 20549. You can obtain additional information about the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. In addition, the SEC maintains an Internet site (www.sec.gov) that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the Commission, including us.

ITEM 4. CONTROLS AND PROCEDURES

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our filings under the Exchange Act is recorded, processed, summarized and reported within the periods specified in the rules and forms of the SEC. This information is accumulated and communicated to our executive officers to allow timely decisions regarding required disclosure. As of December 31, 2011, our Chief Executive Officer, who acts in the capacity of principal executive officer and our Vice President Corporate Controller, who acts in the capacity of principal financial officer, have evaluated the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based upon that evaluation, our Chief Executive Officer and the Vice President Corporate Controller have concluded that our disclosure controls and procedures were not effective as of December 31, 2011, based on their evaluation of these controls and procedures required by paragraph (b) of Exchange Act Rules 13a-15 or 15d-15.

DISCLOSURE CONTROLS AND INTERNAL CONTROLS

Disclosure controls are designed with the objective of ensuring that such information is accumulated and communicated to our management, including our Chief Executive Officer, President and Chief Operating Officer, Chief Administrative Officer and Vice President, Corporate Controller and Treasurer, as appropriate, to allow timely decisions regarding required disclosure. Internal controls are procedures which are designed with the objective of providing reasonable assurance that our transactions are properly authorized, recorded and reported and our assets are safeguarded against unauthorized or improper use, to permit the preparation of our financial statements in conformity with generally accepted accounting principles, including all applicable SEC regulations.

Management of our Company had reported at previous dates of assessment that we identified various deficiencies in our accounting processes and procedures that constitute material weaknesses in internal control over financial reporting and disclosure controls; additionally we have experienced difficulty applying complex accounting principles. During the three months ended December 31, 2011, we took certain steps in an effort to correct these material weaknesses, including implementation of a fully integrating operating and reporting system that will allow for more complete segregation of duties.

Although we believe that these steps have enabled us to improve our internal controls, additional time is still required to fully document our systems, implement control procedures and test their operating effectiveness before we can definitively conclude that we have remediated our deficiencies, but as of December 31, 2011, these weakness continue to edit.

We believe that our internal control risks are sufficiently mitigated by the fact that our Chief Executive Officer and Vice President, Corporate Controller and Treasurer review and approve substantially all of our major transactions and we have, when needed, hired outside experts to assist us with implementing complex accounting principles. Additionally, we believe the addition of the aforementioned Vice President, Corporate Controller and Treasurer will enable us to continue implementing the proper controls and making the necessary changes until these material weaknesses are remediated.

Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting during our last fiscal quarter that materially affected or are reasonably likely to materially affect our internal control over financial reporting.

PART II: OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

We are subject to various legal proceedings in the normal course of business, none of which is required to be disclosed under this Item 1.

ITEM 4. Removed and Reserved.

ITEM 5. Other Information.

None.

ITEM 6. EXHIBITS

- 31.1 Certification of Principal Executive Officer, pursuant to Rules 13a-14(a) of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Principal Financial Officer, pursuant to Rules 13a-14(a) of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Principal Executive Officer, pursuant to 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*
- 32.2 Certification of Principal Financial Officer, pursuant to 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*
- 101.INS XBRL Instance Document **
- 101.SCH XBRL Taxonomy Extension Schema Document **
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document **
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document **
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document **
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document **

* *This certification shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section, nor shall it be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934*

** *Pursuant to applicable securities laws and regulations, the Company is deemed to have complied with the reporting obligation relating to the submission of interactive data files in such exhibits and is not subject to liability under any anti-fraud provisions of the federal securities laws as long as the Company has made a good faith attempt to comply with the submission requirements and promptly amends the interactive data files after becoming aware that the interactive data files fails to comply with the submission requirements. Users of this data are advised that, pursuant to Rule 406T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, or Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability.*

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: February 8, 2012

Beacon Enterprise Solutions Group, Inc.

By: /s/ Bruce Widener

Bruce Widener
Chief Executive Officer and Chairman of the
Board of Directors

and

Date: February 8, 2012

By: /s/ S. Scott Fitzpatrick

S. Scott Fitzpatrick
Principal Financial Officer

PRINCIPAL EXECUTIVE OFFICER CERTIFICATION

I, Bruce Widener, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Beacon Enterprise Solutions Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statement made, in light of the circumstances under which statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 8, 2012

/s/ Bruce Widener
Bruce Widener

Principal Executive Officer

PRINCIPAL FINANCIAL OFFICER CERTIFICATION

I, S. Scott Fitzpatrick, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Beacon Enterprise Solutions Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statement made, in light of the circumstances under which statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 8, 2012

/s/ S. Scott Fitzpatrick
S. Scott Fitzpatrick

Principal Financial Officer

Beacon Enterprise Solutions Group, Inc.

CERTIFICATION OF PERIODIC REPORT

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
18 U.S.C. Section 1350

The undersigned executive officer of Beacon Enterprise Solutions Group, Inc. (the "Company") certifies pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 that:

- the quarterly report on Form 10-Q of the Company for the quarter ended December 31, 2011, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: February 8, 2012

/s/ Bruce Widener
Bruce Widener

Principal Executive Officer

Beacon Enterprise Solutions Group, Inc.

CERTIFICATION OF PERIODIC REPORT

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

18 U.S.C. Section 1350

The undersigned executive officer of Beacon Enterprise Solutions Group, Inc. (the "Company") certifies pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 that:

- the quarterly report on Form 10-Q of the Company for the quarter ended December 31, 2011, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: February 8, 2012

/s/ S. Scott Fitzpatrick
S. Scott Fitzpatrick

Principal Financial Officer
